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information

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## Coming Events

### Price Information--Ferrosilicon Spot Price

Ferrosilicon	Price (RMB/MT)	Up/Down	Area
Si75#	6600-6700	--	Inner Mongolia
	6600-6700	--	Ningxia
	6600-6700	--	Gansu
	6600-6700	--	Qinghai

Ferrosilicon	Price (RMB/MT)	Up/Down	Area
Si72#	6400-6500	--	Inner Mongolia
	6400-6500	--	Ningxia
	6400-6500	--	Gansu
	6300-6400	--	Qinghai

### Steel Tender Price –Dec

**HBIS group** released the tender price of ferrosilicon 72#, the price was RMB7010/MT, the volume was 6683 tons.

**Nanjing steel** posted the purchase plan and in Dec, the company buy the volume of 1600 tons and the bidding date is 10 Dec, 2018, while buy the low AL and Ti volume of 300 tons and the bidding date is 4 Dec, 2018.

**Sanming Steel** released the tender price of ferrosilicon 72#, the price was RMB7000/MT, the volume was 1000 tons.

**Hualing Steel** released the tender price of ferrosilicon 72#, the price was RMB7100/MT, down RMB50/MT, the volume was 600 tons.

**Xiangtan Steel** released the tender price of ferrosilicon 72#, the price was RMB7050/MT, the volume was 1100 tons.

**Xinyu Steel** released the tender price of ferrosilicon 72#, the price was RMB7100/MT, down RMB50/MT, the volume was 1300 tons.

Anshan Steel released the tender price of ferrosilicon 75#, the price was RMB7250/MT,

Kunming Steel released the tender price of ferrosilicon 72#, the price was RMB6980/MT, the volume was 500 tons.

Shaoshan Steel released the tender price of ferrosilicon 72#, the price was RMB7180/MT, the volume was 3000 tons.

### Supply- Market Insight

## Supply:

Sell》 Erdos Xijin company supply ferrosilicon 70#, 72#, 75#, special ferrosilicon (low Al, low Ti, low C ), sales manager Mr. Ning , phone 86-15049433766、18147786766

Sell》 Wuhai Junzheng Group sell ferrosilicon, 72#, 75#

Sell》 Tengda Northwest Ferroalloys Group supply silicon, chrome and manganese products

Sell》 Baotou Oma company sell ferrosilicon , Mr. Fang 86-13901139228

Sell》 Sanyuan Zhongtai Company sell ferrosilicon, Mr. Di 86-13739507897

Sell》 Zhongwei Maoye Metallurgy company sell ferrosilicon Mr. Huang 13629555885

Sell》 Ningxia Juhe Silicon Company Mr. Chen 86-13909598844

Sell》 Qinghai Wutong Industry Mr. Lee 86-13997034020

Sell》 Qinghai Huesheng Ferroalloy Co., Ltd, Mr. Chen 86-18697160185

Sell》 Qinghai Fuxin Silicon Mr. Gan 86-18097239888

Sell》 Lanzhou Hongye Company high purity ferrosilicon ( $\text{Si} \geq 75\%$  Al $<0.1\%$  Ca $<0.02\%$ , C $<0.02\%$ , Ti $<0.05\%$  -0.01% etc.), supply all types of ferrosilicon and size under 0-3 mm, size (10-50mm, 3-10mm) Si 72# powder (0-3mm), Mr. Shi 86-13309408708

Sell》 Inner Mongolia Sanwei company Mr. Zhang 86-13614820288

Sell》 Zhongwei Dayou Metallurgy company Mr. He 86-18709559808

Sell》 Gansu Honest special ferrosilicon Mr. Dai 86-13919058339

Sell》 Gansu Tianyikuangye company special ferrosilicon, normal ferrosilicon etc, Mr. Zhang 0931-2155553

Sell》 Zhongwei Yuexin Steel supply ferrosilicon 72#, 75#, size 10-50、10-80、50-10mm, Ms Xiao 86-18795356999

Sell》 Zhongwei Tianze Metallurgy supply ferrosilicon 65# 70# 72# 75#, low Al 0.02. Zhang Yue 86-18995453096

Sell》 Ningxia Xinkangsheng supply ferrosilicon, carbon raiser etc Mr. Ma 86-18395094491

Sell》 Ningxia Ruitaixiang company supply ferrosilicon 60# 65# 66# 72# 75# Ms Wang 86-15809631594

## • Market Insight

### Currency exchange RMB&USD

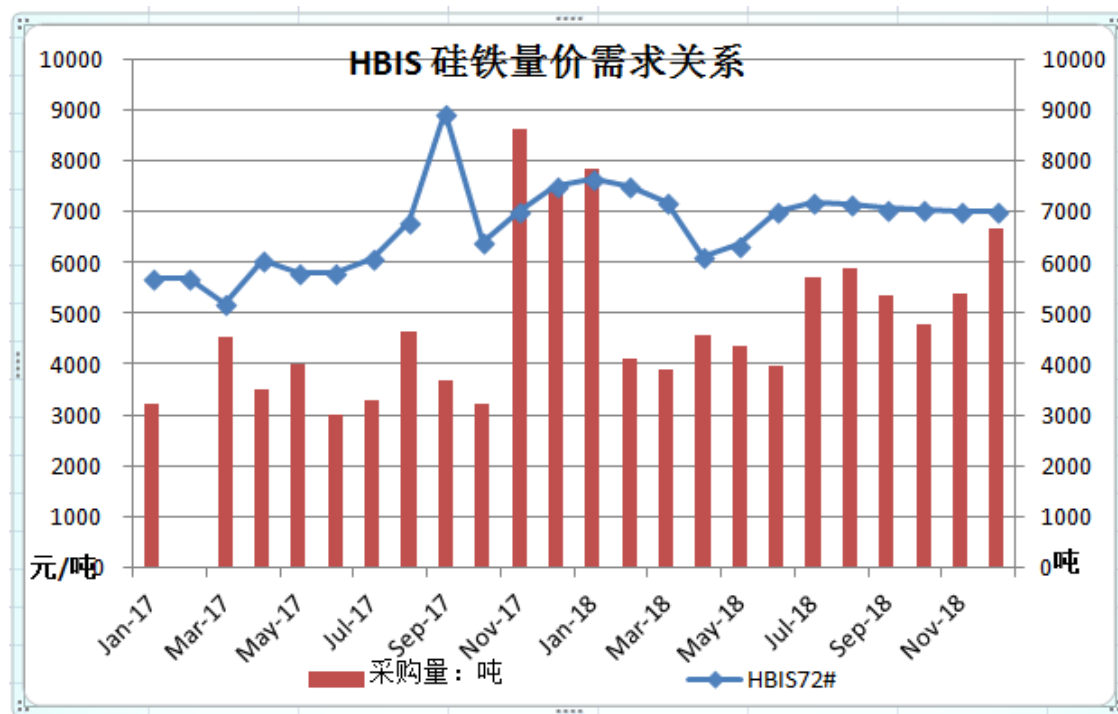
Intermediate exchange rate of RMB exchange rate in the inter-bank foreign exchange market: RMB:USD 6.8854

Hebei steel industry profit increased **49.41%YOY**

From Jan to Oct, 2018, Hebei province steel industry profits RMB 81 billion, increased to 49.41%YOY, the data released: the total production of crude steel was 197.63 million tons from Jan to Oct, 2018, down 1.8% YOY,

### Ma steel investment new project about carbon material in Jiexiu city, Shanxi province

In 30 Nov, 2018, MaSteel chemical and Jiexiu Jinghua Carbon Co., Ltd high carbon material signed the ceremony host in Jiexiu Economic Technology Development district, the project total invest the value of RMB2.12 billion, total capacity of 120,000 tons Needle coke and matching tar processing.



## Import and Export Statistics of Black Products in November

According to customs statistics, China imported 1.057 million tons of steel, a decrease of 81,000 tons annually, decreased about 7.1%, and imported 86.253 million tons of iron ore, a decrease of 2.146 million tons annually, decreased about 2.4% in November 2018.

From January to November, 12.16 million tons of steel were imported, an increase of 63,000 tons, increased about 0.5%, while 977.891 million tons of iron ore were imported, a decrease of 12.696 million tons, decreased about 1.3%.

In November 2018, China exported 5.298 million tons of steel, a decrease of 0.202 million tons annually, decreased about 3.7%, and exported 0.875 million tons of coke, an increase of 37,000 tons annually, increased about 4.4%.

From January to November, the cumulative export volume of steel products was 63.778 million tons, a decrease of 5.973 million tons, decreased about 8.6%, as for coke was 8.636 million tons, an increase of 1.584 million tons, increased about 22.5%.

## • Daily Market

### 18 Dec, 2018 Brief Market Analysis

Ferrosilicon futures main contract 1901 decreased slowly after open market, the futures decrease to the price of 6050, while the spot market showed stable and the main steel mills plan to purchase.

Ningxia main industry price chart in the middle of November Unit: RMB/MT

Commodity	Middle Nov	Begin Nov	Compared with begin (%)	Middle Nov 2017	YOY (%)	Begin 2018
Coke	1697	1604	5.8	1260	34.7	1420
Ferrosilicon	6800	6500	4.6	6750	0.7	8000
Steel	4150	4150	0.0	3700	12.2	3700
EMM	14650	15450	-5.2	12500	17.2	12550
Aluminum ingot	13740	13870	-0.9	15090	-8.9	14730

### Ferrosilicon futures 1901 contract

1、Futures warehouse: The number of warehouse receipts decreased at 357, and the warehouse receipts were 12,495 tons, of which 161 were valid for

the number of warehouse orders.

2, The futures main force 1901: decrease to close around 6074.

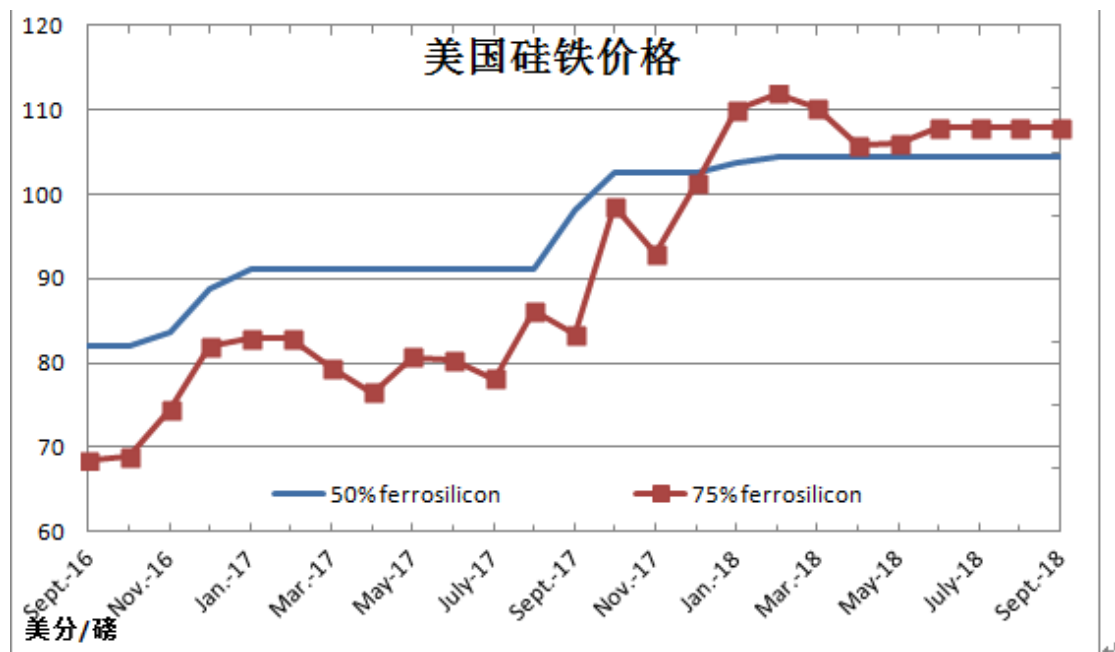
3, The main position: the top 20 positions increase and decrease, performance holding the purchase volume is greater than the holding position.

Ferrosilicon futures main contract 1901 daily closing price, the specific performance as follows:

Date	Closing price	Range %	Settlement Price	Futures trading volume
01-Nov-18	6672	-0.77	6702	78074
02-Nov-18	6668	-0.51	6670	124366
05-Nov-18	6684	+0.21	6666	60448
06-Nov-18	6712	+0.69	6704	74478
07-Nov-18	6702	-0.03	6680	93610
08-Nov-18	6604	-1.14	6628	167280
09-Nov-18	6586	-0.63	6602	68674
12-Nov-18	6296	-4.63	6418	205126
13-Nov-18	6304	-1.78	6314	160050
14-Nov-18	6396	+1.30	6352	104986
15-Nov-18	6430	+1.23	6384	110318
16-Nov-18	6514	+2.04	6492	149094
19-Nov-18	6528	+0.55	6504	77474
20-Nov-18	6468	-0.55	6504	135710
21-Nov-18	6464	-0.06	6394	131976
22-Nov-18	6468	+0.06	6500	113748
23-Nov-18	6404	-0.99	6440	83898
26-Nov-18	6100	-5.28	6168	235724
27-Nov-18	6150	-0.29	6102	194676
28-Nov-18	6188	+1.41	6170	92464
29-Nov-18	6260	+1.46	6242	95220
30-Nov-18	6216	-0.42	6198	108894
3-Dec-18	6310	+1.81	6370	106924
4-Dec-18	6382	+0.19	6346	74080
5-Dec-18	6382	+0.57	6374	48620
6-Dec-18	6312	-0.97	6292	81558
7-Dec-18	6282	-0.16	6294	71946
10-Dec-18	6222	-1.14	6208	66714
11-Dec-18	6272	+1.03	6258	58208
12-Dec-18	6222	-0.58	6262	52033
13-Dec-18	6230	-0.51	6252	42748
14-Dec-18	6126	-2.02	6176	47132
17-Dec-18	6074	-1.65	6068	47054

**Ferrosilicon price in USA from Jun, 2016 to Aug, 2018**





## • Industry Chain Activity

Baotou Steel signed the long term cooperation with 13 companies

27 Nov, 2018, Baotou Steel signed the long term cooperation with 13 companies, which they have a discussions in the AI manufacture, decrease the cost increase the profit and ferroalloy private.



## • Trade Data

2018日本硅铁进口											
720221000	单位：吨&1,000日元										
地区	中国	俄罗斯	马来西亚	巴西	冰岛	挪威	台湾	法国	不丹	泰国	埃及
累积进口	125654	83828.16	47753.635	31440.02	11066.69	4684.42	2495.818	2417.92	390.61	290.05	201.674
累积金额	20233745	13278796	7611738	7057193	2117522	939763	417219	428997	61214	60784	32990
1月数量	11543.25	13570.58	8072.129	3966.5	1143.87	585	1374.548	862.68	200	30	160
1月金额	1922706	1969716	1220336	927224	202023	109317	228523	151482	31916	7525	24750
2月数量	13796.67	9878.715	6069.66	5009.3	1451.85	101	359.545	303.9	0	68.05	41.674
2月金额	2447413	1776888	1060663	1090790	263559	25234	75551	45952	0	12873	8240
3月数量	17299.39	8014.31	6519.32	3723.42	2014.18	462.1	100.14	104	0	37	0
3月金额	2919417	1378805	1156790	835820	349958	76706	15818	15501	0	7953	0
4月数量	18529.16	14618.24	5081.61	3477.3	1974.6	605.05	100.42	249.92	0	67	0
4月金额	2938879	2348408	852940	742560	362998	109806	14216	41282	0	13234	0
5月数量	22224.61	8727.07	6397.97	3732.6	617	140	501.245	348.02	190.61	14	0
5月金额	3460145	1336201	975841	756866	125968	38606	73847	56446	29298	2905	0
6月数量	19306.03	14382.51	3609.04	3244.1	1249.1	1623.36	0	498.4	0	23	0
6月金额	2980814	2195492	528729	845264	236632	324128	0	109023	0	4950	0
7月数量	13553.25	4401.004	8762.536	4018.8	1211.4	1067.41	59.92	51	0	15	0
7月金额	2106325	664189	1310926	923175	265510	228839	9264	9311	0	3307	0
8月数量	9401.65	10235.74	3241.37	4268	1404.69	100.5	0	0	0	36	0
8月金额	1458046	1609097	505513	935494	310874	27127	0	0	0	8037	0

2018日本硅铁进口											
720229000	单位：吨&1,000日元										
地区	中国	俄罗斯	泰国	挪威	巴西	韩国	南非	斯洛文尼亚	法国	美国	加拿大
累积进口	4524.85	3770	1483.62	417.9	276	201.106	100	38.727	37.909	1.814	0.9
累积金额	858463	649092	308526	85029	27745	47243	15452	13215	13735	1115	391
1月数量	385	69	150.04	40.95	59	37.226	20	0	14	0	0.9
1月金额	75492	10580	29375	8324	5742	8676	2993	0	5337	0	391
2月数量	688.5	1318	216.09	42	38	17.235	0	0	0	0	0
2月金额	135535	273779	43249	9112	3562	4323	0	0	0	0	0
3月数量	491	624	221.08	147	0	17.07	0	0	6	1.814	0
3月金额	80378	125144	44938	29213	0	4183	0	0	2341	1115	0
4月数量	781.8	0	155.08	21	121	37.278	0	0	0	0	0
4月金额	148510	0	30881	4260	12379	8276	0	0	0	0	0
5月数量	565	46	167.08	42	58	17.529	60	13.137	0	0	0
5月金额	99874	6848	33902	8852	6062	4382	9463	4353	0	0	0
6月数量	547.35	1644	221.13	42	0	54.768	20	0	0	0	0
6月金额	110435	222624	48202	8071	0	13344	2996	0	0	0	0
7月数量	281	0	163.04	63	0	0	0	13.934	8	0	0
7月金额	52607	0	36525	13051	0	0	0	5013	2483	0	0
8月数量	785.2	69	190.08	19.95	0	20	0	11.656	9.909	0	0
8月金额	155632	10117	41454	4146	0	4059	0	3849	3574	0	0



